



# Total News

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## History of Nogales

Nogales is derived from the word for "black walnuts" in Spanish, referring to the trees that once grew in the mountain pass between Nogales, AZ and its sister city Nogales in Mexico. At over 3800' in elevation, Nogales does have mountain passes.

Thousands of years ago, Nogales was on a migratory and trade route used by native American tribes. This was later named "El Camino Real" (the royal trail), and would be used by the conquistadors in their quest for gold and gems. Nogales was at the beginning of the Juan Bautista de Anza Expedition in 1775-6, an expedition to create an overland trail to the San Francisco area, dotted with missions. The town became part of the United States in 1853, as a result of the Gadsden Purchase.

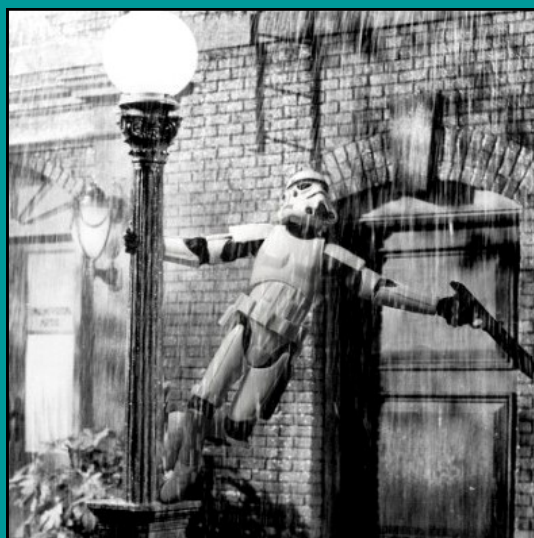
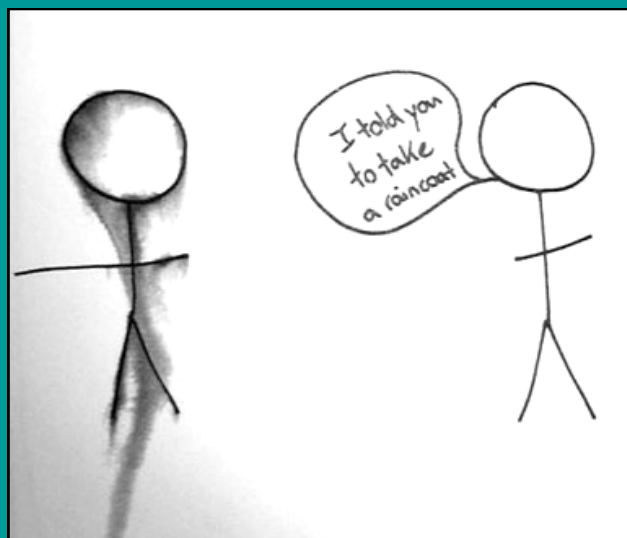
The name Nogales did not really come into general use until later. When the Atchison, Topeka, and Santa Fe Railway arrived in 1882, and was connected to the Sonora Railway system, there was a rail link created stretching from Guaymas, Mexico to Kansas City, MO. In 1883, the Wells Fargo Stagecoach Co established a presence in Nogales, further strengthening international commerce with a shipping and transport service. A post office was also established, and the location now became known as Nogales.

The history of the area dates back to the civilizations of the Hohokam, Yaqui, and Apache people, who built settlements along the rivers and streams in the area. There were often confrontations and raids, especially between the Apache and white settlers. The army had a presence in Nogales, but when the Civil War broke out, the army presence was greatly reduced, which led to more Apache raids, a long-term situation dubbed "Cochise's War". The Mexican Revolution of 1910, which went on for 10 years, also kept Nogales in the center of things, with battles involving Pancho Villa, General Pershing, and General Obregon taking place in the area.



Both Nogales now concentrate on trade and tourism, so take the time to visit; you won't regret it.

## Just for Giggles



## Did You Know?

Chances are you know us mostly from the event world because you may have seen us working at one that you've attended. But our services extend far beyond just doing event security. We do property security, armed and semi-armed security, suit security, and even patrol stops. We are highlighting our patrol services in this newsletter because it's a great way to create some presence at your business without having to hire a guard to be there for a full time frame every day. Our patrols run primarily during the night hours between 9PM and 5AM, the time frame that generally leaves a business most vulnerable. Darkness gives a person with ill-intentions concealment, giving them more confidence that they will be able to get away with whatever plan they have in mind. This is why having good lighting outside your place of business is so important. It makes criminals think twice about stopping there, and finding somewhere that has poor or no lighting instead. In addition, if they are creeping by to scope out the place, and see a security car patrolling through the lot, they will also think twice and go somewhere else. Most criminals don't want to have to deal with any issues—they want an easy in and out. With the recent increase of metal thefts once again, a security patrol is a very cost effective investment in protecting your assets. Call us if you are interested in getting a quote for patrol or any of our other professional services.



## Upcoming Events

Date	Venue	Event
April 13-15	The Compound Grill	McDowell Mtn. Music Festival
April 14-15	Murphy Park in Glendale	Jazz & Blues Festival
April 14	Scottsdale Civic Center	Fight for Air Walk
April 14	Tempe Town Lake	Outrigger Regatta
April 14	Jobing.com Arena	Coyotes Game
April 14 & 15	Salt River Fields	3 on 3 Basketball Tournament
April 15	Tempe Arts Park	Marquee Triathlon
April 19	Veterans Park in Tolleson	Whoopee Festival
April 20	Comerica Theatre	Florence & the Machine
April 27	Scottsdale Promenade	Music on the Promenade
April 27	Comerica Theatre	Celtic Woman

## Help Yourself

Since it is national humor month, this article fits right in. It tells you how to incorporate humor into your presentations. I can't tell you how many PowerPoint presentations I have watched for the Mesa Citizens Police Academy I am currently attending, but I can tell you that most of the presenters have made me laugh, and I enjoy it thoroughly. It adds substance and makes the person more relatable. Who doesn't like to laugh? My favorite is their true-life stories, where things haven't gone exactly as planned. Again, it shows the more human side of a police officer. Read [here](#) about how to incorporate humor into your presentations, and how it can help build your relationships.

I believe that some of these phrases are pretty commonly used, and I found this article interesting because of that. It talks about 5 phrases that you should ban from your customer service vocabulary. They don't seem that harmful at first, but after this article explains why you shouldn't use each phrase it makes complete sense. Read [here](#) to see what they are so you can avoid using them in the future.



Anyone who says sunshine brings happiness  
has never danced in the rain. ~ Author Unknown

# Happy Humor Month!



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